

## MINUTES

### CLEVELAND-CUYAHOGA COUNTY PORT AUTHORITY BOARD OF DIRECTORS MEETING Thursday, March 12, 2020

The Meeting of the Cleveland-Cuyahoga County Port Authority Board of Directors was held at the Port of Cleveland Conference Center, 1100 W. 9<sup>th</sup> Street – Suite 100, Cleveland, Ohio on Thursday, March 12, 2020. The meeting was called to order by Chair Roller at 8:34 a.m. Attendance by roll call showed the following:

#### PRESENT

Jan Roller, Chair  
Pat Ramsey, Vice Chair  
Harriett Applegate, Secretary  
Margot Copeland  
J. Stefan Holmes  
Darrell McNair  
Chris Ronayne  
David Wondolowski

#### VIA TELEPHONE

#### ABSENT & EXCUSED

Paul Hoogenboom

#### ALSO PRESENT

W. Friedman, President & CEO  
D. Gutheil, Chief Commercial Officer  
C. Naso, Chief Financial Officer  
N. LaPointe, Director, Planning & Capital Development  
L. Sternheimer, Director, Urban Planning & Engagement  
M. Rivalsky, Controller  
G. Woodson, Director, Development Finance & Inclusion  
R. Bever, Director of Finance  
J. Magyar, Director of Operations  
M. Freilino, Manager  
J. Davis, Vice President, External Affairs  
D. Wilcox, Climaco, Wilcox, Peca, & Garofoli Co., L.P.A  
P. Ritzert, Climaco, Wilcox, Peca, & Garofoli Co., L.P.A  
C. Sorenson, Spliethoff  
I. MacDougall, Walter Haverfield  
H. Homage, KS Associates  
D. Bemar, Shark & Minnow  
D. Ray, JMT  
G. Allport, Logistec  
F. Vanelli, Logistec  
P. Angelo, Huntington

**APPROVAL OF MINUTES**

The minutes of the Board of Directors meeting of February 19, 2020 were presented for approval by the Board, copies having been delivered in advance to all Directors. On motion by Director Ronayne, seconded by Director Holmes and unanimously carried, the Board minutes of February 19, 2020 were approved.

**PUBLIC COMMENT PERIOD**

Chair Roller then opened the floor for public comment related to agenda items. There being no public comment, she proceeded with the agenda.

**CHAIR'S COMMENTS**

Chair Roller was pleased to see an article in Crain's acknowledging new visitors and new funds headed to the Port of Cleveland. The U.S. Customs and Border Protection station has been updated and ready for the 41 cruise ships scheduled to call Cleveland in 2020. She asked whether there is any anticipated impact regarding the President's announcement to halt travel to Europe for non U.S. Citizens.

**PRESIDENT'S COMMENTS**

Mr. Friedman addressed the Board and replied that as of now there are no restrictions on goods or cargo. As of now, trade between the U.S. and Europe is not restricted. Unfortunately the cruising industry will definitely be impacted, which will in turn effect the Port's anticipated cruising schedule. Director Applegate asked whether any cruises to Cleveland have been cancelled. Mr. Friedman replied no, as of now there are no cancellations. Cargo ships are under federal authority and we'll need to see how they plan to handle crews once they arrive in port(s). It's likely the crew will be unable to disembark the vessel while in port. There will also likely be delays in the supply chain will be effected. Director Ronayne asked when the next levy will be. Mr. Friedman replied 2022.

**MARITIME COMMITTEE**

***Agenda Item 4(C)(1)(a) – Submerged Lands Lease (SLL) City of Rocky River***

Ms. Linda Sternheimer addressed the Board and referred to a presentation attached hereto as "**Exhibit A**". Referring to slide 2, Director Wondolowski asked whether the property was owned by the City of Rocky River. Ms. Sternheimer replied yes.

On motion by Director Wondolowski, seconded by Director McNair, and unanimously carried,

RESOLUTION 2020-06

DECLARING THE POSITION OF THE CLEVELAND-CUYAHOGA COUNTY PORT  
AUTHORITY WITH RESPECT TO A PROPOSED LEASES OF SUBMERGED LANDS FOR  
THE CITY OF ROCKY RIVER

was approved. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**MARITIME COMMITTEE**

***Agenda Item 4(C)(1)(b) – Logistec Marketing Plan***

Mr. Gutheil addressed the Board and announced that Logistec and Cliffs have agreed to extend iron ore operations at the bulk terminal which will significantly increase tonnage in 2021. Mr. Gutheil welcomed Mr. Frank Vanelli, Senior Vice-President, Commercial and Business Development for Logistec. Mr. Vanelli addressed the Board and referred to a presentation attached hereto as "**Exhibit B**".

**MARITIME COMMITTEE**

***Agenda Item 4(C)(1)(c) – Cleveland Bulk Terminal Ore Conveyance Tunnel Extension Project Permanent Material Design Build Agreement***

Mr. Nick LaPointe addressed the Board and referred to a presentation attached hereto as "**Exhibit C**" (slides 1-15). Referring to slide 3, Chair Roller asked whether this will benefit other customers other than ArcelorMittal. Mr. Lapointe replied in the short-term its specific for the taconite supply chain, however it would be possible to handle two separate products in the facility long-term if necessary. Director Ronayne asked whether the pieces are mostly built off-site and precast to eliminate downtime at the site. Mr. LaPointe replied yes. Keeping the facility operational during construction will be extremely choreographed.

On motion by Director McNair, seconded by Director Applegate, and unanimously carried,

RESOLUTION 2020-07

A RESOLUTION AUTHORIZING AND APPROVING THE EXECUTION OF A DESIGN BUILD AGREEMENT WITH LINDSAY PRECAST, INC. FOR THE PURPOSE OF PROCURING PRECAST CONCRETE STRUCTURAL ELEMENTS, IN AN AMOUNT NOT TO EXCEED \$1,073,769, TO CONSTRUCT THE EXTENSION OF THE ORE CONVEYANCE TUNNEL AT THE CLEVELAND BULK TERMINAL AND AUTHORIZING EXPENDITURE OF FUNDS FROM MONIES APPROPRIATED IN THE FY 2020 CAPITAL BUDGET

was approved. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**MARITIME COMMITTEE**

***Agenda Item 4(C)(1)(d) – General Cargo Terminal Access Road & Main Gate Project Construction Contract & Inspection Professional Services Agreement Authorizations***

Mr. Nick LaPointe addressed the Board and referred to a presentation attached hereto as "**Exhibit C**" (slides 8-15). Referring to slide 8, Chair Roller asked what the expansion entails. Mr. LaPointe replied following construction there will be two lanes in and two lanes out. Director Ronayne

asked where Tri Mor Corporation is based. Mr. LaPointe replied Twinsburg, OH. Chair Roller asked whether the project is federally funded. Mr. LaPointe replied \$2.3 million of the \$2.8 million is federally funded. Mr. Friedman noted that there was a window in which we were able to repurpose an older federal earmark. We took advantage of that and part of the money went into the bulk terminal project last year and the balance of those funds is going into this project.

On motion by Director Holmes, seconded by Director Wondolowski, and unanimously carried,

RESOLUTION NO. 2020-08

A RESOLUTION AUTHORIZING AND APPROVING THE PORT AUTHORITY ENTERING INTO A CONSTRUCTION CONTRACT WITH THE TRI MOR CORPORATION FOR AN AMOUNT NOT TO EXCEED \$2,935,487.00, INCLUDING \$139,785.50 OF PORT AUTHORITY CONTROLLED CONTINGENCY, FOR THE PURPOSES OF RECONFIGURING THE PORT AUTHORITY'S GENERAL CARGO TERMINAL ACCESS ROAD AND ENHANCING SECURITY AND CARGO PROCESSING SYSTEMS AT THE MAIN GATE, AND AUTHORIZING THE EXPENDITURE OF FUNDS FROM MONIES THAT HAVE BEEN APPROPRIATED IN THE FY 2020 CAPITAL BUDGET

was approved. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

On motion by Director Ronayne, seconded by Director Wondolowski, and unanimously carried,

RESOLUTION NO. 2020-09

A RESOLUTION AUTHORIZING AND APPROVING THE PORT AUTHORITY ENTERING INTO A PROFESSIONAL SERVICES CONTRACT WITH KS ASSOCIATES, INC. FOR AN AMOUNT NOT TO EXCEED \$199,390.00, INCLUDING \$9,540.03 IN PORT AUTHORITY CONTROLLED CONTINGENCY, FOR THE PURPOSES OF PROVIDING CONSTRUCTION ADMINISTRATION AND INSPECTION SERVICES ON THE GENERAL CARGO TERMINAL ACCESS ROAD AND MAIN GATE PROJECT, AND AUTHORIZING THE EXPENDITURE OF FUNDS FROM MONIES THAT HAVE BEEN APPROPRIATED IN THE FY 2020 CAPITAL BUDGET

was approved. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**MARITIME COMMITTEE**

***Agenda Item 4(C)(1)(e) – General Cargo Terminal Dock 24 & 26W Rehabilitation Project Professional Design Service Contract Modification Authorization***

Mr. Nick LaPointe addressed the Board and referred to a presentation attached hereto as "Exhibit C" (slides 16-21). Chair Roller noted that all of these significant improvements should assist Logistec in marketing the Port of Cleveland.

On motion by Director Ronayne, seconded by Director Applegate, and unanimously carried,

RESOLUTION NO. 2020-10

THE BOARD OF DIRECTORS IS BEING REQUESTED TO APPROVE RESOLUTION 2020-10 AUTHORIZING AND APPROVING A MODIFICATION TO AN EXISTING AGREEMENT WITH JOHNSON, MIRMIRAN & THOMPSON, INC. FOR THE PURPOSE OF UNDERTAKING AN EXPANDED SCOPE OF WORK FOR DESIGN ENGINEERING SERVICES TO SUPPORT THE GENERAL CARGO TERMINAL DOCK 24 & 26W REHABILITATION PROJECT IN AN AMOUNT NOT TO EXCEED \$842,221 AND AUTHORIZING THE EXPENDITURE OF FUNDS FROM THE FY 2020 CAPITAL BUDGET

was approved. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

Ms. Linda Sternheimer addressed the Board and provided a brief update on Irishtown Bend. She noted that monitoring equipment has been placed and results of the findings are being compiled. The design phase should begin within the next three months. Director Ronayne commended the Port for taking the lead on the project and keeping things moving forward.

Chair Roller suggested that the staff organize a tour of the Port's facilities sometime in Spring 2020. Mr. Friedman replied that he and the team will coordinate.

**BUDGET & ADMINISTRATION COMMITTEE**

***Agenda Item 4(C)(2)(a) – Election of Officers***

Director McNair addressed the Board and recommended a nomination to keep the current slate of officers: Jan Roller, Chair; Patricia Ramsey, Vice-Chair; and Harriet Applegate, Secretary. On motion by Director McNair seconded by Director Wondolowski, and unanimously carried,

RESOLUTION NO. 2020-11

A RESOLUTION REGARDING THE ELCTION OF OFFICERS FOR 2020

was approved. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**PUBLIC COMMENT**

There being no public comment, Chair Roller noted that the next Board of Directors meeting is scheduled for April 9, 2020.

On motion by Director Applegate, seconded by Director McNair, and unanimously carried the meeting was adjourned at 10:35 a.m.



CHAIR



SECRETARY